

	actual Jan - Nov 21	forecast Dec 21	+ forecast YTD Actual	2,021 Budget	\$ Over Budget	2022 Budget	Notes
Ordinary Income/Expense Income							
Membership Dues							
Annual Dues	72,655	525	73,180	72,000	1,180	73,500	
Electronic option	-9,815	-90	-9,905	-9,600	-305	-9,800	Includes joint members
DANTE Member Dues	3,045		3,045	2,000	1,045	3,000	
DK-TUG Member Dues	400		400	400		400	
GUIT Member Dues	285		285	175	110	285	
GUT Member Dues	1,150		1,150	900	250	1,100	
NTG Member Dues	2,335		2,335	2,200	135	2,300	
MacTeX Member Dues	340		340	700	340	340	
LaTeX3 Member Dues	830		830		130	850	
Prepaid member dues	7,555		7,555	6,392	1,163	6,000	
Total Membership Dues	78,780	435	79,215	75,167	4,048	77,975	
Product Sales							
Redbubble							
Glisterings Book							
Sales	39		39		39		
Payment to LSI	-32		-32		-32		
Payment from LSI	44		44		44		
Total Glisterings Book	51		51		51		
Interview Book							
Sales							
Payment to LSI	-12		-12		-12		
Payment from LSI							
Total Interview Book	-12		-12		-12		
TeX's 2^5 Anniv Book							
Sales							
Payment to LSI							
Payment from LSI							
Total TeX's 2^5 Anniv Book							
TUG Store							
Sales	509	32	541	400	141	460	
Shipping	-14	-4	-18	-10	-8	-30	

	actual Jan – Nov 21	forecast Dec 21	+ forecast YTD Actual	2,021 Budget	\$ Over Budget	2022 Budget	Notes
Total TUG Store	495	28	523	390	133	430	
Lucida Fonts							
Purchase Lucida Fonts	3,020	110	3,130	2,500	630	2,800	
Y&Y license upgrade fee							
Total Lucida Fonts	3,020	110	3,130	2,500	630	2,800	
Winedt license							
Purchase Winedt License	30		30		30		
Payment to Winedt Team	-30		-30		-30		
Total Winedt license	-30		-30		-30		
Member sales -- CD's/Journals	450	10	460	500	-40	450	
Total Product Sales	4,004	148	4,113	3,390	723	3,680	
Contributions Income							
General Contribution	16,203	200	16,403	10,500	5,903	14,000	
Royalties							
Total Contributions Income	16,203	200	16,403	10,500	5,903	14,000	
Annual Conference							
Conference fees/donations		5,136	5,136			5,000	
Conference expense		-2,500	-2,500			(2,500)	
Total Annual Conference		2,636	2,636		2,636	2,500	
Interest Income	179	20	199	1,200	-1,001	225	
Advertising Income	565		565	345	220	500	
Services Income							
Total Income	99,731	3,439	103,131	90,602	12,529	98,880	
Cost of Goods Sold							
TUGboat Prod/Mailing	22,053		22,053	20,000	2,053	21,000	
TUGboat Crossref	275		275	275		275	
Software Production/Mailing	2,391		2,391	2,300	91	2,300	
Postage/Delivery - Members	1,642	150	1,792	2,600	-808	2,000	
Lucida Sales Accrual B&H	1,510	55	1,565	1,250	315	1,400	
Member Renewal	372		372	400	-28	400	
Total COGS	28,243	205	28,448	26,825	1,623	27,375	
Gross Profit	71,488	3,234	74,683	63,777	10,906	71,505	
Expense							
Contributions made by TUG							

	actual Jan – Nov 21	forecast Dec 21	+ forecast YTD Actual	2021 Budget	\$ Over Budget	2022 Budget	Notes
Bursary	2,000		2,000	2,000			Note change
Other donation							
Total Contributions made by TUG	2,000		2,000	2,000			
Office Overhead							
Gifts							
Corporation fees	330		330	110	220	250	
Credit card/Bank charges							
PayPal fees	849	25	874	900	-26	957	might increase 2022
Bank Service Charges	38	20	58	50	8	110	
Bankcard Merc Fees	2,443	50	2,493	3,000	-507	2,500	might decrease 2022
Total Credit card/Bank charges	3,330	95	3,425	3,950	-525	3,567	
Equipment							
Server				300	-300	300	
Computer	694	25	719	300	419	400	
Total Equipment	694	25	719	600	119	700	
Insurance							
Liability Insurance	1,614		1,614	1,600	14	1,620	
Workers Compensation	567		567	545	22	560	
Total Insurance	2,181		2,181	2,145	36	2,180	
Miscellaneous							
Printing and Reproduction							
Postage and Delivery							
Rent	4,466	411	4,877	4,800	77	4,932	
Supplies							
Office	344	20	364	200	164	400	
Computer	811		811	720	91	820	Intuit payroll svc
Total Supplies	1,155	20	1,175	920	255	1,220	
Telephone							
Total Office Overhead	12,156	551	12,707	12,525	182	12,849	
Payroll Exp							
SEP Contribution	2,420	220	2,640	2,640		2,640	
Health Insurance	3,300	300	3,600	3,600		3,600	
Gross Wages	48,099	4373	52,472	52,473	-1	52,473	
Payroll Taxes							

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Social Security	2,981	271	3,252	3,252		3,252	
Medicare	697	63	760	761	-1	761	
State Unemployment	524		524	526	-2	430	.009 \$47,700 max
Total Payroll Taxes	4,202	334	4,536	4,539	-3	4,443	
Total Payroll Exp	58,021	5,227	63,248	63,252	-4	63,156	
Professional Fees							
Legal Fees, FinanChg, Travel/Ent	82		82		82		
Total Professional Fees	82		82		82		
Total Expense	72,259	5,778	78,037	77,777	260	76,005	
Net Ordinary Income	-771	-2,544	-3,354	-14,000	10,646	-4,500	
Other Income/Expense							
Other Income							
Prior year adjust	3,398	-3398					
Total Other Income	3,398	-3,398					
Net Other Income	3,398	-3,398					
Net Income	2,627	-5,942	-3,354	-14,000	10,646	-4,500	