
Financial statements for 2001 and 2002

Robin Laakso

For purposes of comparison, this financial report covers both of the years 2001 and 2002. Also, due to an oversight, our annual financial report was not included in any *TUGboat* 2001 issue, so this serves to remedy that. As always, the accounts have been reviewed by TUG's accountant but have not been audited.

In 2001 and for most of 2002, the T_EX Users Group was a not-for-profit corporation under section 501(c)(6) the Internal Revenue code. The IRS determined TUG would be exempt from federal income tax as described in section 501(c)(3) as of September 10, 2002. TUG notified members about the change in U.S. income tax status shortly after we were notified on February 27, 2003. The principal benefit of being classified 501(c)(3) is that contributions to TUG are now generally tax-deductible (less any value received), at least in the United States.

TUG is funded primarily by annual dues from members. Unfortunately, we had a drop in membership from 2001 to 2002, from approximately 1900 to 1800 members; however, this resulted in only a slight drop in membership revenue. Because of write offs (non-renewing institutional and subscriber memberships) and other irregularities, such as joint membership dues paid after the membership year, the "Membership Dues" figure (as seen on the Profit & Loss statement) only approximately reflects dues activity each year.

TUG's largest annual expense items are payroll, *TUGboat* production and mailing, and software production and mailing. Because the last three issues of *TUGboat* Volume 21 (2000) are included along with Volume 22 (2001), the "TUGboat Production/Mailing" P&L line item in 2001 is inflated by about \$25,000. Had Volume 21 been accounted for in the year the expense should have occurred (as is the case in 2002 and later), net income in 2001 would be a gain of about \$10,500 instead of the reported loss of \$14,507.

This verbal portion of the report is intended to highlight major features contained in the financial statements, but obviously does not include the detail necessary to explain activities within each account. If you would like to learn more about TUG's finances or have a particular comment or question, please contact the TUG office.

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TeX Users Group
Balance Sheet Prev Year Comparison
 As of December 31, 2002

	<u>Dec 31, 02</u>	<u>Dec 31, 01</u>
ASSETS		
Current Assets		
Checking/Savings		
OregonTelco CD 80144	128,258.16	0.00
BoFA Maximizer 21203-18374	51,779.66	100,160.66
BoA Maximizer 21208-18966	0.00	16,847.69
BOA CD - 21202-09486	0.00	37,856.10
BOA Checking - 21203-10859	5,729.83	-1,393.08
BOA Money Mkt Bursry 2120411698	1,330.11	2,934.43
Petty Cash	10.00	15.41
Total Checking/Savings	<u>187,107.76</u>	<u>156,421.21</u>
Accounts Receivable		
Accounts Receivable	7,270.00	5,362.12
Total Accounts Receivable	<u>7,270.00</u>	<u>5,362.12</u>
Other Current Assets		
Employee Advances	0.00	-1,500.00
Total Other Current Assets	<u>0.00</u>	<u>-1,500.00</u>
Total Current Assets	<u>194,377.76</u>	<u>160,283.33</u>
Fixed Assets		
Fixed Assets	7,059.12	8,030.91
Total Fixed Assets	<u>7,059.12</u>	<u>8,030.91</u>
TOTAL ASSETS	<u>201,436.88</u>	<u>168,314.24</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	40,124.01	44,540.12
Total Accounts Payable	<u>40,124.01</u>	<u>44,540.12</u>
Other Current Liabilities		
Deferred conference donations	610.00	0.00
Deferred conference income	7,360.00	0.00
Deferred contributions	1,500.00	0.00
Deferred member income	21,175.00	0.00
AMS Prepaid Memberships	1,800.00	1,800.00
Payroll Liabilities	1,211.58	1,498.01
Total Other Current Liabilities	<u>33,656.58</u>	<u>3,298.01</u>
Total Current Liabilities	<u>73,780.59</u>	<u>47,838.13</u>
Total Liabilities	<u>73,780.59</u>	<u>47,838.13</u>
Equity		
Restricted Bursary as of 12/31	1,330.11	3,029.43
Restricted LaTeX as of 12/31	167.50	687.50
Unrestricted as of 1/1	118,978.50	131,491.53
Current Yr Chg in Restrict Acct	0.00	-225.00
Net Income	<u>7,180.18</u>	<u>-14,507.35</u>
Total Equity	<u>127,656.29</u>	<u>120,476.11</u>
TOTAL LIABILITIES & EQUITY	<u>201,436.88</u>	<u>168,314.24</u>

TeX Users Group
Profit & Loss Prev Year Comparison
 January through December 2002

	<u>Jan - Dec 02</u>	<u>Jan - Dec 01</u>
Ordinary Income/Expense		
Income		
Membership Dues	125,215	126,614
Product Sales	3,050	1,372
Contributions Income	5,065	5,259
Annual Conference		-1,088
Annual Regional Conference	-363	
Annual Pre-conf Class	-314	-1,580
Interest Income	5,130	6,166
Advertising Income	1,345	1,045
Bursary	301	983
LaTeX 3	-520	-780
2003 Annual Conference	-411	
Total Income	<u>138,498</u>	<u>137,991</u>
Cost of Goods Sold		
TUGboat Prod/Mailing	24,189	54,213
Software Production/Mailing	13,659	13,250
Postage/Delivery - Members	4,184	4,636
Conf Expense, office + overhead		4,588
Member Renewal	420	517
Copy/Printing for members	60	316
Total COGS	<u>42,512</u>	<u>77,520</u>
Gross Profit	<u>95,986</u>	<u>60,471</u>
Expense		
Contributions made by TUG	5,942	4,000
Office Overhead	8,021	7,518
Payroll Exp	60,460	56,272
Contract Labor	375	90
Professional Fees	14,886	1,203
Credit card/Bank charges	3,137	3,231
Depreciation Expense	2,786	2,665
Interest Expense	3	
Total Expense	<u>95,610</u>	<u>74,979</u>
Net Ordinary Income	<u>376</u>	<u>-14,508</u>
Other Income/Expense		
Other Income		
Prior year adjust (01-02)	6,806	
Total Other Income	<u>6,806</u>	
Net Other Income	<u>6,806</u>	
Net Income	<u>7,182</u>	<u>-14,508</u>